

订货须知 Notes To Order

尊敬的客户：

您好！首先感谢贵公司对我公司的信任与支持，贵公司的每一分钱订单都促使了我公司与贵公司同步地发展。我们将更加地努力为贵公司地发展做出微薄的贡献。为更好地对贵公司的订货进行及时地沟通，以及使贵公司在激烈的市场竞争中快速地反应客户的需求，现将我公司销售过程中的售前支持提供给贵公司，以供贵公司下达采购合同时参考：

一、5W ZENER：

我公司塑封式 5W 功率稳压管有如下八个外型可供贵公司采购，但每个外型价格均有差别，敬请贵公司在订货合同中标明。

- 1、17-02 外型：此外型为美国安森美公司的标准外型尺寸。价格较低。此外型为现市场主流外型。
- 2、D2A 外型：此外型为日制外型。
- 3、DO-201AE 外型：此外型为美国摩托罗拉公司的标准外型尺寸。此外型也为国际标准外型，价格较高。
- 4、DO-201AD (DO-27) 外型：此外型为国际标准外型尺寸，市场上此管型为小型工厂没有美制塑封模具，而强行投产的替代外型，价格较高。
- 5、DO-15 外型：此外型为市场假货，但由于成本较低仍比较流行。
- 6、DO-214AA (框架式) 外型：5W ZENER 的表面安装为 SMB。
- 7、DO-214AA (压扁式) 外型：此外型为引线压扁式，售价比框架式贴片低 20 元 /KPCS。
- 8、DO-214AB (框架式) 外型：5W ZENER 的表面安装为 SMC。

二、2W 以下稳压管可选用 R-1、DO-41、SMA、SMB 外型

我公司 1W 稳压管轴向、贴片计有两个类型：其中 $VBR \leq 56V$ 轴向、贴片均为玻封式封装； $VBR \geq 62V$ 轴向、贴片均为塑封式封装。

三、1N59 系列 ZENER：

此种稳压管市面流行的电气参数一共有两种：

- 1、美国安森美公司出品的 1N59 系列 ZENER 为 DO-15 外型，功率为 3W。
- 2、美国摩托罗拉公司出品的 1N59 系列 ZENER 为 DO-41 外型，此产品为国际标准型号产品，功率为 1.5W。
- 3、SMAL59 系列产品为标准的 1.5W 贴片式稳压管，外型为 SMA。
- 4、SMBL59 系列产品为美国安森美公司的 3W 稳压管。安森美公司也可提供 SMAL59 系列的 3W 稳压管，外型为 SMB。

四、1.5KE 系列瞬变电压抑制二极管

1、美国摩托罗拉公司及国际标准外型应为：DO-201AE

2、DO-201AD 外型为国际标准外型尺寸，市场上此管型为小型工厂没有美制塑封模具，而强行投产的替代外型。

3、SMC 外型。

五、我公司 SMA (DO-214AC)、SMB (DO-214AA) 均可供应压扁式或框架式，敬请贵公司在订货合同中注明。

六、国际标准贴片式瞬变电压抑制二极管型号标称有两种方式：

1、击穿电压表示法：P6SMB**、P4SMA**

2、变位电压表示法：SMBJ**、SMAJ**、P4SMAJ**

3、国际标准 SMAJ**：功率为 300W，P4SMAJ**：功率为 400W

七、国际标准轴向式瞬变电压抑制二极管型号标称有两种方式：

1、击穿电压表示法：P4KE**、P6KE**、1.5KE**

2、变位电压表示法：SA**、BZW04**、BZW06**、3KP**、5KP**、15KP**、20KP**、30KP**

八、3W ZENER：3EZ**D5 计有 DO-41、DO-15 两种外型，敬请贵公司在订货合同中注明。

九、我公司瞬变电压抑制二极管击穿电压大于 200V 计有两个工艺结构：单片式工艺、叠片式工艺。敬请贵公司在订货合同中注明。

十、我公司瞬变电压抑制二极管、功率稳压二极管计有两个工艺类型：酸洗式工艺、玻璃钝化工艺（刮涂法）。敬请贵公司在订货合同中注明。

十一、我公司瞬变电压抑制二极管、功率稳压二极管均可承接特殊公差、非标电压值、特殊功率、特殊组件式订单。

十二、我公司订单均可承接红毛 (UNPLATED)、白毛 (UNMARK)、测试白毛加 1%补料 (100%TEST UNMARK)、成品散装 (P/B)、成品编带弹夹装 (T/B)、成品编带盘装 (T/R)、贴片小盘 (7inch/Reel)、贴片大盘 (13inch/Reel)。敬请贵公司在订货合同中注明中文或英文。

十三、我公司每个产品均有多种包装尺寸，每种包装尺寸的数量均有不同，定货前请参照我集团《包装规范》。

上述产品我公司均可供货，产品外型尺寸请详见我司说明书。

高密飞仕龙达电子有限公司

2011-8-8



订货须知 Notes To Order

Dear customer:

Hello! First of all to thank your company for my company's trust and support, your company's orders every penny has prompted my company synchronous development with your company. We will be more efforts to make a small contribution to the development for your company. To better the order to your company to communicate in a timely manner, and make your company in the fierce market competition to quickly response the customer's requirements, now will I company sales in the process of pre-sale support provided to your company, when your company issued the purchase order in order to offer reference:

First, 5W ZENER:

My company encapsulation type 5W power regulator tube has the following eight appearance for your company to purchase, but the price of each appearance have difference, please your company in the order specified in the contract.

1, 17-02 type in addition to standard appearance size manufacturing companies in the United States. Price is low. In addition to now the market mainstream.

2, D2A form: in addition to day.

3, the DO - 201AE features: in addition to the standard of MOTOROLA envelop dimensions. In addition also to international standards, the price is higher.

4, DO - 201AD (the DO - 27) features: type in addition to the international standard size, the tube type on the market for small factories have no American encapsulation molds, and the launch of forcibly substitute appearance, the price is higher.

5, DO - 15 appearance: type in addition to the market fakes, but due to the low cost is still relatively popular.

6, DO - 214AA (frame type) features: 5W ZENER surface for the installation of SMB.

7, DO - 214AA (crushed) features: in addition to lead flaser type, the price is lower than frame type patch 20 yuan/KPCS.

8, DO - 214AB (frame type) features: 5 w ZENER surface for the installation of SMC.

Second, under 2W regulator tube can choose R - 1, the DO - 41, SMA, SMB appearance

I company, 1 w regulator tube axial, patch has two types: the VBR 56 v or less axial, patches are glass sealed packaging; VBR 62V or higher axial and patches are encapsulation type packaging.

Third, 1n59 Series ZENER:

The electrical parameters of the popular market regulator tube has a total of two kinds:

1, the manufacturing companies in the United States' 1 n59 series ZENER to DO - 15, power is 3W.

2, MOTOROLA companies in the United States' 1 n59 series ZENER to DO - 41, this product is the international standard type products, power 1.5 W.

3, SMAL59 series products as the standard of 1.5 W regulator tube patch type, shape of SMA.

4, SMBL59 series of products for the 3 w regulator tube manufacturing companies in the United States. Ansion beauty can also offer the SMAL59 3 w regulator tube series, appearance of SMB.

Fourth, 1.5 KE series transient voltage suppression diode

1, MOTOROLA companies in the United States and the international standard appearance should be followed: the DO - 201AE

2, DO - 201AD to the international standard size, the tube type on the market for small factories have no American encapsulation molds, and the launch of forcibly substitute appearance.

3, SMC appearance.

Fifth, my company SMA (DO - 214AC), SMB (DO - 214AA) all can supply flaser type or frame type, please indicate it in the contract for your company.

Sixth, international standard patch type transient voltage suppression diode nominal model there are two ways:

1, the breakdown voltage notation: P6SMB **, P4SMA ** ;

2, displacement voltage notation: SMBJ **, SMAJ **, P4SMAJ ** ;

3, the international standard SMAJ **: power is 300W; P4SMAJ **: power is 400W;

Seventh, international standard axial type transient voltage suppression diode nominal model there are two ways:

1, the breakdown voltage representation P4KE **, 1.5 KE **, P6KE **,

2, displacement voltage notation: SA **, BZW04 **, BZW06 **, 3KP **, 5KP **, 15KP **, 20 KP **, 30 **,

Eighth, 3 w ZENER: 3 ez ** D5 have DO - 41, DO - 15 two shape, please indicate it in the contract for your company.

Ninth, I company transient voltage suppression diode breakdown voltage is greater than 200 v, there are two process structures: single chip technology, chip technology. Please indicate it in the contract for your company.

Tenth, my company transient voltage suppression diodes, zener diode power meter has two process types: pickling type process, glass passivation process method (coating). Please indicate it in the contract for your company.

Eleventh, I company transient voltage suppression diodes, zener diode power all can undertake special tolerance, non-standard power voltage value, special, special order component type.

Twelfth, our company can undertake red hair (UNPLATED), white hair (UNMARK), TEST, white hair and 1% loading TEST UNMARK (100%) (P/B), closing, finished product, finished product bulk braid cartridge (T/B), and the finished braid in tray (T/R), patch small (7 inch/biennial Reel), patch plate (13 inch/biennial Reel). Please indicate it in the contract for your company in Chinese or English.

Thirteenth, my company each product all has a variety of package sizes, the number of each package sizes are different, before the order, please refer to my group 《packaging specification》 .

The products our company can supply the product appearance size, please see our instruction.

Gaomi Feishilongda Electronics Co., Ltd

2011-8-8